HELP WANTED-MALE.



BOX 87, STATION D, N. Y. CITY.

ENGINEERS ATTENTIONI

We have a selling proposition that appeals to engineers, and we believe

Have enough curiosity to call GRAMERCY 3290 red ask for Mr. Bazil.

ENGINEER mechanical or electrical), Read This! No Matter What You Are Doing You ought to know about

JAMES W. ELLIOTT'S BUSINESS BUILDERS. Read the advertisement under SALES-

ESTIMATOR wanted for sheet metal work, cornices, skylight work and roofing; experienced man wanted by old established house; state age, experience and salary expected. K 778 Herald, 280 Broadway.

FARM HELP WANTED

COUPLE.

nament home for middle aged American couple.

Ma for outside general work, with ability to drive car preferred.

Woman plain cook and inside general work, in quiet country home; 3 hours from New York, family of 3 adults; up-to-date electric equipment of all kinds; living room, bedroom and private bath; \$100 per month. Write full particulars, stating experience, age, references, &c., or call Monday at Gillier, 114 West 58th st., N. Y.

FARMER COUPLE, without children; man must be willing and able to milk cows, take care of stock and make himself gen-erally useful; woman must be a good cook and willing to do other work; salary con-sistent with services rendered. F 1009 Her-

and Fulton st.

FOREMAN WANTED FOR ORNAMENTAL
IRON SHOP WRITE, GIVING NATIONALITY, AGE AND EXPERIENCE, POST
OFFICE, STATION G. BOX 46, BROOKLYN,
GARDENER wanted, with best reference,
only, one understanding flowers and vegetables; married man; English or Scotch, peferably no children; state experience, reference and wages expected. T 271 Heraid, Hersid so.

GARDENER-FARMER. Working head for gentleman's estate; must understand farm machinery, stock, poultry, reenhouses, rotation crops; board help; en-lose copy of last employer's reference. Reply by letter only. Roberts, 515 Park av., N. Y.

d sq.
PHER SPECIALTY MAN.—Will give
Interest in well equipped plant to a
loal man who can estimate and manage
ry. Crescent Leather and Novelty ComSeattle, Wash.

pany, Seattle, Wash. LINOTYPE operator, non-union; therough experience; practical printer; references required. Address K 772 Herald, 280 B way. MANAGERS.

Corporation about to open up a chain of retail stores is desirous of securing five men, 30 years of age, capable of taking charge of a store; if you are afraid of work or hours, do not apply, as you must put in some night and Sunday work; but if \$1,500 a year appeals to you to start and your references are AI, write, giving full particulars, O 1128 Herald, Fulton st.

MAN.

ienced man to take charge of silk ton department for raw and dyed silk ton in large mill; excellent position regelle, ambilitions man; references re-Y 620 Heraid, 16th st.

MAN Experienced man to take charge of silk and cotton department for raw and dyed silk and cotton in large mill: excellent position for energetic, ambitious man; references re-quired. Y 520 Herald, 18th st.

MAN-Vacation position in country, college student or teacher; splendid experience, 4273 for three months. Write only. L. C., box 29, 125 West 34th at.

MECHANICS.

To those men that are mechanically inclined and can speak the truth a lifetime opportunity awaits you here for the future marketing of a machine, the world being its field without com-

MECHANIC, auto; expert electrician on starters and generators. P 1546 Herald,

MEN-I AM LOOKING
for a particular type of man who is inherently honest, who can faithfully represent
an organization of national reputation and
record. Regardless of your present occupation, you may be that particular man whom
I can place in a position to earn not less than
\$5,000 per year. Call between I and 4
P. M. 507 5th av., room 902.

MEN holding executive positions in the mo-tor industry to-day are usually men who went with their company when it was young. Such an opportunity is now presented by the Keisey Motor Company. Call personally upon Mr. Hartley at company's display store, 1746 Broadway, S. A. M.-10 P. M.

We have a most unusual opportunity for ambitions men, age 25 to 35. Apply promptly at 2:30 A. M. or 2 P. M. Smallwood & Co., 150 West 3th st., ask for Mr. Alston; or 20 Central av., Newark, N. J., asking for Mr. Ritchards.

HOTOSTAT operator, substitute. Inq 42d St. Commercial Silde, 119 W. 42d.

REAL Estate - Lot salesmen will find it profitable to call and see Mr. Monks, 198 Breadway, room 202, at 10 A. M. or 2 P. M.

to call on jewelry and hardware jobbers only, by an old established manufacturing concern making a well and favorably known staple line of goods. Must lave good business ability and be able to sell and handle large accounts: also competent to negotiate and close contracts. State age, experience and salary expected.

REPRESENTATIVE

Y 533 Herald, 18th at.

HELP WANTED-MALE.

WANTED

MEN WANTED

WE ARE LOOKING FOR REAL MEN. MEN WHO HAVE NEVER HAD AN OPPORTUNITY TO SHOW THEIR ABILITY, MEN WHO HAVE WORKED FOR PROMOTION BUT NEVER RECEIVED IT. MEN WHO PRESENT CONDITIONS AND AS-SOCIATE THEMSELVES WITH A PROSPEROUS ORGANIZATION IS WILLING TO WORK, AND \$100 A WEEK.

IF YOU CARE TO BETTER YOUR PRESENT POSITION AND WOULD LIKE TO BE IN A POSITION WHEREBY YOU COULD MAKE CEIVE A REAL TRAINING THAT WOULD FIT YOU FOR ANY POSI-TION AS A BALESMAN, THIS TRAINING WILL COST YOU NOTH-ING BUT A LITTLE OF YOUR TIME, SO CALL AT ROOM 812 KNICKER-BOCKER BLDG., 42D STREET AND BROADWAY, AT 2 P. M., NO EAR-LIER, AND ASK FOR MR. ELMAN.

BALESMEN

HERE'S THE OPPORTUNITY

YOU'VE BEEN LOOKING FOR

We have room in our organization for a number of live-wire salesmen, accustomed to interviewing men of affairs, and who are capable of earn-ing from \$5,000 to \$10,000 a year.

If you are such a man, we will give you the opportunity of making more money during the next six months than you ever made before. And after that, if your work has been satisfactory, you may step into a permanent position in our merchandising department, on a basis of remuneration which will insure your, financial independence during the remainder of your active business life.

We are manufacturing under U. S. etters patent and pending, a revolu-ionary product of world-wide demand; a product which is not only vital to in-iustry and commerce, but also can be manufactured into many household articles of general utility.

In replying to this announcement please answer the following questions. How old are you? What is your na-tionality? What has been your selling experience thus far? You need no send references. You can bring them with you at an interview which will be arranged by announcent.

You may possibly solve the problem of your business future by answering this advertisement to-day. Address Mr. S. J. Mustain, Suite 1101, Buckley-Newhall Building, 709 Sixth Avenue, New York City.

Forming sales organization for a business necessity commodity; quick seller; quick returns. Wanted, salesmen to take over allotted territory in New York and suburbs to send out their own canvassers; attractive proposition for right parties. Write, giving references and experience, V 215 Herald, Herald square.

SALESMEN—Financial house, plan-ning extensive expansion, requires the services of several salesmen; com-mission basis until ability is demon-strated. Phone Vanderbilt 1618 for

SALESMEN
for electrical appliances; must be of good appearance; experience not esial. Phone Mr. Drake, Plaza 9425, appointment. T 3 Herald, Her-

SALESMEN for West, South, to represent high grade manufacturer of musical instrument cases; must be thoroughly acquainted with first class music dealers only; atrictly commission basis; no advancement. R 525 Herald, 280 B'way.

SALESMAN.

Wanted, salesman for lucrative position selling stock in a new invention (screens and all accessories for moving picture houses); Al leads and all cooperation furnished; good commission to hustler. Box D 634 Herald, 36th st.

Salesmen, Wash Goods Fabrics, To Sell Detail Trade for Large Converters; Several Territories Open: Straight Commission; Call Sunday Between 24. Mr. Herrman, Hotel Hargrave, Webr 72D ST.
Salesman for New York State and Pennsylvania wanted by a popular priced petty coat house, selling both retail and jobbing trade; only those selling kindred line apply; salary and commission. Box 471, 209 Cable Building.

SALESMEN for most appreciated and convenient Ford accessory; nothing like it; sells \$1.25; owners buy first sight; merchants order from circulars; shows its merit; big commission. Simmons, 5 Columbus Circle.

Young man, experienced on builder's hard-ware, for old established manufacturer; state age, experience, where last employed and salary expected. R G Co 235 Herald, E'klyn.

SALESMAN-Experienced man to sell heelery to jobbing and large retail trade; state experience and salary. F 1016 Herald, Ful-ton et.

SALESMEN wanted, live wires, to sell Jani-tors' supplies to hotels, institutions, hos-pitals, &c.; salary or commission. Republic Sanitary Supply Co., 89 9th av., corner 16th

wanted by high grade plano house; experienced outside salesmen who can produce results; salary and commission; references required. L 1406 Herald, Harlem. required. L. 1405 Heraid, Harlem.

SALESMEN, first class, to sell Emergency gasolene cans on commission; good side line; make appointment by mail for interview. Specialty Sales Co., 661 Springfield av., Newark, N. J.

SALESMAN for architectural woodwork and rebuilding contractor: must have experience in knit good; high class line of ladder, misses, and conditions first letter. R 57 Heraid, Heraid sq.

SALESMAN, as to 45, for Western territory; able to make five months' trips; salary, commission and travelling expenses paid: state age, experience and references. D 644 Heraid, 250 Broadway.

SALESMAN to handle line of automotive radiators, covering accessory dealers and expice stations; commission. O 517 Heraid, editors, clean cut man, between 21-30; expenses and commission; domestic cutlery. SALESMAN to handle line of automotive radiators, covering accessory dealers and expice stations; commission. O 517 Heraid, sp. 1626 Heraid, Fultons between 21-30; expenses and commission; domestic cutlery. SALESMAN to handle line of automotive radiators, covering accessory dealers and commission; domestic cutlery. SALESMAN to handle line of automotive radiators, covering accessory dealers and commission; domestic cutlery. SALESMAN to handle line of automotive radiators, covering accessory dealers and commission; domestic cutlery. SALESMAN to handle line of automotive radiators, covering accessory dealers and commission; domestic cutlery. SALESMAN to handle line of automotive radiators, covering accessory dealers and commission; domestic cutlery. SALESMAN to handle line of automotive radiators, covering accessory dealers and commission; domestic cutlery. SALESMAN to handle line of automotive radiators, covering accessory dealers and commission basis and drawing accessory dealers and dealers and dealers and dealers and dealers and dealers and commission basis and drawing accessory and commission basis and drawing accessory and dealers and deale

Merald. 289 Broadway.

SALESMAN to handle line of automotive radiators, covering accessory dealers and service stations: commission. O 517 Herald. 280 Broadway.

HELP WANTED-MALE.

NE OF OUR MEN, WITHOUT EVIOUS BUSINESS EXPERICE, MADE \$250 HIS FIRST EEK WITH US; LATER ON, ONE EEK VIELDED HIM \$1,100. Others have made \$150, \$300, \$500 and more in one week; we could cite many instances of men who are making more NOW than they have ever made before, and who are laying the foundation for a permanent business.

All this on the strength of an unad-vertised product—one of the most revolutionary ever placed before the American public—a product backed by a prominent group of well-rated, well-known New York business men.

One week from to-day starts a series of big-space advertisements of this product in the New York newspapers—the opening gun of a HUGE NA-TIONAL CAMPAIGN. Already 1,000 stores in Greater New York are lined

We do not hesitate to say that view of past experience this adve-tising and distribution should increa-the opportunities of our men three

From \$5.000 to \$20,000 in commissions can be made during the first six months of this advertising and selling campaign in assisting us to raise the necessary capital. Both product and securities have proved themselves REMARKABLY EASY SELLERS.

A permanent executive position in the MERCHANDISING end of the business awaits you if you join us NOW and qualify during the cam-

The consistent, persistent advertising of this product will quickly put it across to the New York public. It will quickly put BIG MONEY in your pocket if you join our rapidly growing sales organization now and "cash in" on this publicity campaign.

There is a RIGHT TIME and a WRONG TIME to make a connection with any enterprise. NOW is the time to form a connection with an opportunity that comes only once in a life-GAMLE a little of your time TO-MORROW against ours. Give us this opportunity to prove to you every statement made above.

CALL TO MORROW ONLY and attend a meeting which will be held at 12 o'clock noon, or a meeting which will be held at 3 P. M.

Suite 1002, 709 Sixth Av. (corner 41st st.).

SALESMEN.

To the man capable of sustained selling effort under any and all conditions there exists to-day an unusual opportunity to become identified with one of the largest and most successful selling organizations in the country. Selling experience is absolutely essential, and we prefer insurance or investment experience. Only those in a position to travel continuously and expable of selling large contracts on a straight commission basis will be considered. We prefer a man about 35 years of age, who needs no encouragement other than the attempt of his own convictions to enable him to close satisfactory business. We sell a service to financial institutions and are the recognized leaders in our field. If you are seeking a permanent connection that can in return for real salesmanship give you an income of \$15.000 or more per annum send in your application to-day. State age, nationality, experience, telephone number, what your average income has been for the last two or three years and whether you are so situated that you can take up a new position at once.

Address T 274 Herald, Herald sq.

SALESMEN.

THIS WAY TO A SUCCESSFUL BUSINESS
CAREER IS OPEN TO YOU
IRRESPECTIVE OF YOUR FORMER OR
FRESENT OCCUPATION.
A WONDERFUL OPPORTUNITY FOR
ENERGETIC, AGGRESSIVE MEN,
25 TO 40 YEARS OF AGE.

A well established sales organization, expanding its activities and enlarging its sales, managerial and executive staff, requires ambitious, earnest men to qualify for positions. Principal qualifications are integrity, honesty of purpose and willingness to work hard. Experience not necessary, as we profer training men under our own organization plan. Salary \$50 a week and commission to those who qualify. If you believe in yourself and think you can make good with the proper support and cooperation if given a fair opportunity call promptly at 10 A. M. of 2 P. M. Ask for Mr. Duckworth, room 202, 198 Broadway.

SALESMEN, EXPERIENCED. An old and reliable concern wants a man for New York city.

BIG COMMISSION, NO EXPENSES, REPEAT ORDERS, DRAWING ACCOUNT IF NECESSARY.

Room 605, 118 West 44th st., Before 1 o'clock.

SALESMEN.

Among the readers of this column to-day there should be at least ten men who have been groping in the dark in an endeavor to get going in the right direction, in the path that leads to the success that insures financial independence. Better let us point you the way. We'll put in your hands a definite selling pian, school you thoroughly in the application of it, make it worth your while so that even those of you who have already achieved considerable success in the field of salesmanship will find yourselves immediately rewarded to a degree far beyond all your former experiences. You ten men we can use at once. Maybe a few more. But we must fill the envisble openings not later than to-morrow. Mr. Dorland, room 602, 50 Court st., Brooklyn.

SALESMEN.

PERMANENT, BIG EARNINGS.

We need men in our business, which is mortgage banking, recognized as the safest and highly remunerative. Of course we are more particular than the average advertiser, but if you have a pleasing personality, neat appearance and are determined to succeed in a big way, we will give you the opportunity to prove yourself; liberal commission basis. Call after 10 A. M., ground floor, 8 West 40th st., New York, or second floor, 198 Montague st., Brooklyn.

SALESMEN AND COLLEGE MEN.

Wanted by growing investment house to sell additional Treasury stock allotted to present shareholders of company paying handsome monthly dividends; no time wasted looking for new clients; present salesmen selling 80 per cent. of all stockholders seen; tiberal commission; will also train four or five college men; present men making large carnings while training.

RUFFIN NORTH & CO., INC.,

HELP WANTED-MALE.

SALESMEN.

We are a corporation with an au-thorized capital of \$16,500,000, engag-ing in the manufacture of THREE GREAT BASIC COMMODITIES which are in constant use and demand.

We control enormous quantities of raw material from which these modities are made.

We are starting an extensive adver-tising campaign in the leading newsour purpose is to sell our output direct to the consumer under a new, novel and attractive sales plan.

We regard a sales organization as SHOCK TROOPS WHO DESERVE AN ADVERTISING BARRAGE BE-FORE THEM WHEN THEY GO OVER THE TOP IN THE ZERO HOUR OF BUSINESS. This support we are giving our sales force.

The first of our series of advertisements for the public will appear in the New York "Globe" Tuesday afternoon, July 12.
Get the "Globe" Tuesday and read our announcement to the public.
If you think we shall get enough leads from that and similar follow-up advertisements to keep an active sales force busy-

force busy-CALL, PHONE OR WRITE FOR FURTHER INFORMATION.

We are not trying to sell you, except as you are one of the public. We want you to decide for yourselves, from our advertisements, whether the public will buy what we have to sell. Judge for yourselves.

We believe you will agree with us that we have a real proposition.

We need salesmen who can qualify as such, and if you are a closer get in touch with us.

If you will fill out and send us the coupon below we will mail you a copy of our first advertisement, which will appear in the "Globe" Tuesday evening, July 12. We offer this so that you will get a copy of this unusual announcement whether you buy the "Globe" or not.

Read our advertisement first before you call, so you will be familiar with our plan.

Then come to see us for a personal interview.

A meeting will be held Wednesday evaning, July 13, at 8 o'clock, at our offices, third floor, 145 West 45th street, at which time every detail of our plan will be explained. You are cordially invited to attend this meet-

CUT OUT AND MAIL TO-DAY. OR TELEPHONE BRYANT 4316

Date..... William F. Tuerk, Mgr., Third Floor. 145 West 45th Street, New York.

Please send copy of advertise-ment you refer to in this an-nouncement.

City..... State....

A real opportunity is offered two your men of absolute integrity to become a sociated with a national sales organization where men who qualify will be given even encouragement and support to succeed in busines where we not only talk service by give service: opportunity for constantly it creating remuneration if you can qualify apply by letter, giving past experience an present employment. The Dorland Agency, SALESMEN-EXECUTIVES.

ments write us briefly why you think you can qualify. The Dorland Agency, 11 East 40th at.

SALESMAN WITH ESTABLISHED TRADE BY PANCY LEATHER GOODS IM-PORTER WANTED FOR VARIOUS TER-RITORIES AND CITY: APPLY WITH FULL PARTICULARS TO OBTAIN INTER-VIEW ON A COMMISSION BASIS. T 282, HERALD, HERALD SQ.

SALESMEN between the ages of 35 and 55 to open a library and abstract service to medical men; not a book proposition or atock seiling, but a service essentially arranged to save the physician time; all visits made by appointment; straight liberal commission, which should yield good income to live workers. Applicants must be well educated, with refined manners and appearance. Second floor, 13 East 47th.

SALESMEN-SIDE LINE.

Attractive line of original novelties well known manufacturer profitable proposition is offered salesman (American) cellins on department stores, gift shops, &c., making territories regularly. Full particulars and references with letter, G J 1692 Herald Brook-

lyn.

SALESMAN—We want a man who has had experience in filling mechanical rubber goods in New York State other than Manhattan; one who had an established trade particularly among the paper mills; splendid opportunity for the right man; must give ful particulars as to previous employment; alary expected, &c. Address Eastern Manufacturer, 120 Herald, 280 Brondway.

SALESMAN, not over 32 years of age, of good appearance, for permanent position with New York firm; remuneration on commission basis until applicant demonstrates ability, after which salary and commission will be paid. R 524 Heraid, 280 Bway.

SALESMEN-A national manufacturer of staple products, indispensable to concrete industry, has unaliceted territory available for salesmen who can appreciate dignified staple line, giving permanently good returns for proper effort; use of car desirable, but not essential. U.S. Byproduct Chlorides Company, 12020 Clifton Blvd., Cleveland, O. SALESMEN-Responsible firm offers big op-portunity; wonderful invention; plumbing unnecessary; guaranteed 10 years; thousande enthusiastic users; representatives wanted; exclusive territory; experience unnecessary; free sales helps, Write to-day, Robinson Housshold Mfg. Co., 900 Factories Bidg., Tolede, Ohio.

HELP WANTED-MALE.

SALESMEN. You Can Earn \$100 a Week

You say you have never had an oportunity to make REAL MONEY or portunity to make REAL MONEY or to advance yourself according to your abli-ity. Have you ever read our advertise-ment and then said: "Oh, I guess I won't answer it." If you have, you passed by THAT OPPORTUNTY.

If you are NOW making less than \$100 a week, it is very probable that there is something the matter—with you. And we MEAN just that.

Have you ever really analyzed your ability to try to find out just why you aren't holding the kind of job that you know in your heart you could FILL? We all want more money, but most of us think that to get it we've got to

Have you ever stood on Fifth Avenue and wondered where all those Rolls-Royces came from? Or do you know that they are the result of HARD WORK? The REAL REASON that that man can buy a Rolls-Royce is because he's learned to sell his ABILITY at the highest mar-

If you haven't got a bank or a factory to work for you, you HAVE GOT A BRAIN and two hands and two feet. SET THEM TO WORK.

Most of us are our own worst enemy. If we have not succeeded there's no one to blame but the fellow walking around under our own hat. Once we make a mistake we are liable to think that we can't do ANYTHING right. When we think that way we admit that we are failures, and every failure thought adds to our weakness.

Here in the Business Builders we've Here in the Business Builders we've all got the same chance, the same opportunity to MAKE GOOD. Our men believe that they belong to the finest selling organization in the country. They believe THAT because they have found REAL opportunity here. Most of our fellows had never earned over \$40 a week before. The great majority doubles that amount in commissions and many increase it several times.

But it isn't only the money they make that gives them that belief and that faith in this organization. It's the plain everyday fact that each week men are promoted to the REAL JOBS.

And get this. Over 90 per cent. of our successful calcemen never sold any-thing before they joined this organiza-tion. They were just like YOU. They THOUGHT they couldn't sell.

The Business Builders in an Institu-The Business Builders in an Institu-tion conducting a continuous man-build-ing campaign, developing District Sales Managers and Executives for National Sales Forces—its members earning while learning, selling the securities of Amer-

WHAT THE BUSINESS BUILDERS

The Business Builders gives to amtitious men a thorough practical train-ing in selling and then furnishes a DEFINITE OPPORTUNITY to USE this training and cash in on the experience.

NENT institution. You may not want to spend the rest of your life in the tire business or the motion picture business or any other business that the Business Builders is financing this year, but next year and in the years to come some business which you exactly fit and which fits you will come along. In the mean-time you have been PREPARING your-self, and the opportunity will be self, and the opportunity will be WITHIN your grasp because you are ready for it. Is there any other organization that you know of that makes a business of preparing men for an opportunity? You can get in a FEW MONTHS in the Business Builders an opportunity that you might wait years for in the ordinary industrial organization.

During the past year and a half 102 men have been promoted from the ranks to positions with salaries of \$5,200 to

The FACT that other men HAVE and ARE making good makes excuses on your part—a personal insult to you. If you have failed or done the wrong thing in the past—no matter what that thing is—the best and ONLY way to atone for that fallure is to do the next thing RIGHT-MAKE GOOD.

Make up your mind to WIN-and win BIG-and let NOTHING stand in your

Sunday excepted, or between 8 and 8:20 P. M., Saturday and Sunday excepted. Ask for Mr. Wells, 12th floor

BUILDERS, INC., 12th and 13th floors,

Knickerbocker Bldg., 42d St. and Broad-

MUST HAVE RIG FOLLOWING TO TAKE OVER ESTABLISHED TRADE WHICH HAS BEEN CONTINUOUSLY COVERED MANY YEARS: VEILING, NECKWEAR OR LACE MEN ONLY WANTED; UNLESS YOU CARE TO STATE REFERENCES IN DETAIL, WHICH WILL BE HELD CONFIDENTIAL, DON'T REPLY; SALARY AND COMMISSION. R 98 HERALD, HERALD SQ.

Household Mfs. Co., 900 Factories Bidg. Toledo, Ohio.

Toledo, Ohio.

SALISMEN who can sell coal; opportunity for live wire men to make some real money by selling securities in this glant industry. Mr. Lowe, 1180 Flatbush av. Apply between 9 and 10 A. M.

SALESMEN.—A new Catholic enterprise of great importance; very interesting; no periodicals or religious articles; good opportunity for live wires. Room 1007, 19-25 West 44th st.

SALESMAN wanted; experienced, wel; educated; food product experience praferred. State age, salary expected, nationality and experience. Repites confidential, 96 Herald, Herald sq.

SALESMAN wanted, experienced, with established responsible, or portation, y 317 Herald, Herald sq.

SALESMAN calling on ice cream and candy stores can make big money by handling as a side line a quick selling exclusive device; only hustlers need apply. The Triman Co., 39 4th av., fourth floor.

HELP WANTED-MALE.

Able salesmen command the highest compensation. We teach our men and develop them into highly efficient salesmen without cost to them. We are a selling organization with over 120 branches in the United States and Canada. Transfer to any bronch you desire later. The work is dignitted and remunerative. Promotion to branch manager is awaiting these who qualify. One hundred new branches to be opened. quality. One hundred new branches to be opened. We will be glad to talk with any one who can visualize an opportunity. Apply in person to Mr. Cairns, 220 Broadway, suite 1708, between 9 and 12 A. M.

SECURITY SALESMEN.

4, room 1104, 1 West 54th st.,

SECURITY SALESMEN.

A high grade corporation having recently doubled its capital to purchase additional plant and machinery require several first class SECURTY SALESMEN with good clientele to place a block of stock on liberal commission pasis. Write for appointment giving full par-

SECURITY SALESMEN for Greater New York district and New Jersey. The E. B Cassatt Co., Fiscal Agents for United States Leather Corporation, 192 Market st., New-

ark.

SODA dispenser wanted, only experienced mun need apply; salary \$25 per week. Play House Shop, Rye, N. Y. Prione 213J.

STENOGRAPHER, capable taking dictation French, English, wanted by banking firm; state experience and salary desired. Address F. D., P. O. box 822, City Hall Station, New York city.

STOCK SALESMEN.

If you are a REAL salesman and have sold securities. COME IN. WE WANT YOU. OUR PROPOSITION

SELLING

Sales Manager, Suite 311-312 Ziegler bldg., 512 Fifth avenue.

STOCK SALESMEN. Men who mean business can make money seiling preferred and common stock in old established, very profit-able manufacturing business; paying dividends. Nelson & Co., 334 5th av.

STOCK SALESMEN WANTED.

Wanted—Stock salesmen to sell preferred stock of local industry, a safe and very profitable business, managed by high class men; purpose is to increase an already established profitable business; a large percentage of real estate back of the stock.

Greater Development Co...

110 West 40th st., room 510.

ald, Bronx.

TIRE foreman for a large retreading plant:
must know the wrapped thread process
thoroughly. T 285 Herald, Herald sq.

WANTED-First class freestone carvers.
Apply John Evans & Co., 77 Huntington
av., Boston, 17, Mass.

WINDOW dresser wanted; Brill Brothers require services of a thoroughly experienced,
high class clothing and furnishing window
trimmer. Apply 1610 Broadway at 48th st.,
Monday A. M.

You say all you lack is—OPPORTUNITY. Well, if ever there was a real opportunity—HERE IT IS WAITING FOR YOU.

To make you a FIRST CLASS SE-CURITY SALESMAN. We show you exactly how you can earn good money on commission while you are studying.

Your income is only limited by your ability. Opportunities for promotion are every present. We are all live wires here.

Mind you, we don't care a hoot about a man's previous training. If we believe he is doing his darndest to make good every possible assistance is rendered him, and he does MAKE GOOD. He is often the most surprised individual in the world.

YOUNG MEN-Read This! No Matter What You Are Doing You ought to know about JAMES W. ELLIOTT'S BUSINESS BUILDERS.

HELP WANTED-MALE.

We have a number of openings for single young nen between the ages of 19 and 25 years to learn the installation of telephone switchboard: no experience necessary; good pay while learning. O P 800 Herald, Fulton st.

YOUNG man for training practical public accounting work; consideration only to those stating minimum salary, age, educa-tion, experience, religion. O 1130 Herald,

AUTOMOBILE TRAINING BY EXPERTS
Complete shop course \$40, with driving.
\$90; weedly payments. Ask for Catalogue H
STEWART AUTOMOBILE SCHOOL,
215 West 57th st., at Brondway,
Leading School—Founded 1509. Leading School—Founded 1909.

AUTO instruction, \$15; unlimited driving leasons until license secured over same course that you get your test on. Seventh Avenue Auto School, 124 W. 66th st.

BE A DETECTIVE—Excellent opportunity; good pay: travel; Write C. T. Ludwig, 536 Westover Bidg., Kansas City, Mo.

EMPLOYMENT AGENCIES.

Commercial Help Wanted. VOCATIONAL SPECIALISTS, 30 Church i
Cost accountant exprd in shee mfg.; bi
kerage bookkeeper; exprd New York lumb
aslesman; invoice clerk, knowledge Spani
& Elliott-Fisher machine; freight clain
clerks; hand billing clerk; atenographer,
registry free.

COUPLES!
COUPLES!
COUPLES!
USEFUL—Experienced or Beginners.
Positions always waiting at
LAZARE'S
200 East 72d St.
Rhinelander 3463.

RHINGIANGET 3463.
Free Booking
S WITH GOOD REFERENCES
S ALWAYS ON HAND
A LAZARE'S AGENCY
200 EAST 72D STREET.
RHINELANDER 3463. GOOD POSITIONS FOR COUPLES.
Wettler's Agency, Mrs. Gorman, Mgr.
18 W. 43d st.

TELEPHONE DIRECTORY Of Home and Business Needs. ANTIQUE FURNITURE.

ANTIQUE Furniture—Phone 247 Prospect. In buying or selling antique furniture, old chins, call or phone headquarters, HARRI MARK, 751 Fulton st., Brooklyn. ART.

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